

VP of Field Operations - UK

Operations UK

Who We Are:

BlackSwan Technologies is reinventing enterprise software through Agile Intelligence for the Enterprise – a fusion of data, artificial intelligence, and cloud technologies that provides unparalleled business value. Our multi-tiered enterprise offerings include the award-winning platform-as-a-service, ELEMENT, which enables organizations to build enterprise AI applications at scale, for any domain, quickly and at a fraction of the cost of alternatives. BlackSwan and its global partners also provide industry-proven applications that are ready-made and fully customisable for rapid ROI. These offerings are generating billions of dollars in economic value through digital transformation at renowned global brands. The private company maintains gravity centers in the UK, Germany, Poland, Israel, the US, and Sri Lanka.

Who You Are:

You are a natural leader, bleeding edge technology savvy, with a proven track record of leading the field operations of highly dispersed organizations in delivery of quality mission critical software, and a burning passion to disrupt the data industry.

You have excellent analytical and problem-solving skills, strategic thinking, uncompromising work ethics and business results orientation. You lead by example, demonstrate strong cross-culture people management, and excellent communication and negotiation skills, and are excited to work at a start-up competing head-to-head with industry giants. You share BlackSwan's commitment to winning.

Requirements:

- At least 10 years of technology management and leadership, delivering complex enterprise software (B2B/B2B2B) to very large organizations

- At least 5 years of managing project/delivery managers of complex enterprise programs

- At least 2 years working for a multinational start up offering enterprise software

- Proven experience interacting with high-ranking officials of international enterprises

- Extensive experience overseeing the concurrent delivery of multiple, large, complex technology projects, including oversight of strategy/technical roadmap, and customer and partner relationships management

- In depth knowledge of Agile delivery, Continuous Implementation, lean startups, and multi-cultural management

- Strong technological background backed by extensive experience with cloud computing platforms, distributed big data processing solutions and SaaS/PaaS offerings

- Expert knowledge of international business operations and strong multi-cultural skills

- Experience from Intelligence/Data/Financial/Cyber industries – a big plus

- Excellent written and verbal communication skills, to both internal and external customers

- Master's degree in Information Technology, Computer Science, Engineering, or equivalent experiences

- Willingness to travel

The Opportunity We Offer:

BlackSwanTechnologies.ai is seeking to fill a head of Field Operations position, with full responsibility

for its field operations organization, its vision, performance and quality; Lead the organization

growth, and manage its budget; Head the interaction with other internal groups (Development, Product, Services, etc.) and external groups (customers, partners, suppliers); Ownership of full PaaS delivery, from prospect to steady state; Lead and guide delivery culture to form a high-performance team in a dynamic environment with rapidly changing priorities; Responsible for the delivery of cutting-edge, highly scalable enterprise software embedded with knowledge technologies, machine learning, deep learning, NLP, cloud agnostic serverless architecture, and open source intelligence; Key member of the executive team, Work in collaboration with other executives to define and implement corporate strategy.
www.blackswantechnologies.ai

Equal Opportunities:

At BlackSwan Technologies, we prioritize diversity. We celebrate difference and embed it into every aspect of our workplace, from our community to our product. BlackSwan Technologies is proud and committed to providing equal opportunity employment to all individuals regardless of race, color, religion, sex, sexual orientation, citizenship, national origin, disability, Veteran status, or any other characteristic protected by law. In addition, BlackSwan Technologies will accommodate individuals with disabilities or a special need.

Apply